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### a.p. molldu: – maersk spaland Seevice Contract

Besidel Terms Dedication: Service Contract Terist No. Blassu Service Control Terist No. Service Contract No. Terist of Govern Applicability: No.(6) MAEU

This Service Courses (herelogier "Control") is made by and between A.P. MOLLER - MARREK SEALAND (herelogies "MARREK SEALAND" and the partyles) defined on the difference page hereto (haselonder "Shipper"), whereby the parties munchly agree as follows:

Comment:

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Committy(Int):

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Mahara Qaradiy Caastaasai:

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Pelm, Peru

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Loug Beach, USA Newark, USA Minal USA

BLANDIK PERU B. A. AL CONSON Y MONTH 662, PAD 13, 3001 100000, LIMB 27 - PON 104512000; 442-1287 - 422-6344 FAL (51-1) 622-6333 THE TOTAL

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Service Complements

MAPASK. SEALAND agrees to make evaluable during the terms of this compact, versely perce adorquite to corry (4) the MQC of curso and (5) at its option, any additional cargo tendented by the Shipper during the term thereof. The Shipper agrees to give (4) days booking rocce if peruble, but in no event less than two (2) days notice to MAHRSK SEALAND for the curium of its earge bereuter.

Ligaidered Deserges for Wes-Ferfer, acces, if Any:

Should Shipper. For use came about then a connectivated by Force Majoure Toron bereaf. rest meet the reinterne corpo quenchy commisque set forth in Minimum Quentry-Tormbeneal, Shipper and the named affiliant shall joinly and everally liable to the corrier. the biquidated discusses and all most abilitations of Shipper under this concrete. Shipper and the currier agree than the presence of such liquidated delarges for Shipper's non-क्रिया इक्टब्स्स इंटर

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Shipper'n Stabus Certification and Athlianes. If Aby:

In ecconomics with FMC Repulmine 46 C.F.R. Section 530 6. Shipper hereby cartifies its mean and th य वा १७ मानिक है:

Owner of Cargo Shippers' assertation Mos-Vosed operadag company comic (NVOCC) COST (Specify States)

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Shipper will be received a SCs and HTS which mass be referenced up each bill of lading ender this environment. No shippeon which does not been the SCs and ETS shall be mend to satisfy any requirements of this contract. In order for adiposent to qualify, the ment of the Shipper mus especie in full myle on the hill of lading as either the Shipper or Condeces.

In codes to substantiate that the Shipper has not this minimum solutes requirement as seemed in Minimum Quantity Term, capies of falls of leding of each shipposes store be submitted on a quarterly basis by the Shipper to the Corrier's office within thirty (30) days of the expiration of this contact, or corrio will supply reports.

Other Fredidess el the Central

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It is munually agreed that this Contract shall be performed in accordance with the pursiciones constitutos of Part 1 and the forms and conditions are forth in Part II Pert II. Textus and Conditions found in Rule 100 of superaling terris maces

In wineses whereof, the parties have executed this Contract through their responsible व्यवस्थानकार्यस्था विधीप्र स्थानिकारको इस वर्ष कि। वेडक विकासिका स्थानिकार

Controls Parties / Signaturies:

Moster Lec. es agents for A.P. MOLLER - MARREK SEALAND

Simulony

Signature Date

Shipper

Account Name

Signegary

Agrowed SA Seriel Terres

Signature Date

MOEL TORRES ARYEAGA GERENTE GENERAL

### Records:

The shipment records to support this service contract are the bills of lading. For the purpose of volume calculation, shipment shall be regarded as having been shipped according to the date of receipt of cargo.

Shipper will be assigned a SC# and ET# which must be referenced on each bill of lading under this service contract. No shipment which does not bear the SC# and ET# shall be used to satisfy any requirements of this contract. In order for shipment to qualify, the name of the Shipper must appear in full style on the bill of lading as either the Shipper or Consignee.

In order to substantiate that the Shipper has met this minimum volume requirement as stated in Minimum Quantity Term, copies of bills of lading of each shipment must be submitted on a quarterly basis by the Shipper to the Carrier's office within thirty (30) days of the expiration of this contract, or carrier will supply reports.

Other Provisions of the Contract:

Please refer to the other terms and sub-terms herein.

It is mumply agreed that this Contract shall be performed in accordance with the provisions consisting of Part 1 and the terms and conditions set forth in Part II Part II Terms and Conditions found in Rule 100 of governing tariff macu-

In witness whereof, the parties have executed this Contract through their responsible representatives duly authorized as of the date hereinafter written.

Contract Parties / Signatorics:

Carrier:

Maersk Inc. as Agents for A

Signatory

Signature Date

Shipper:

Account Name

Signatory

Signature Date

Agrowest 5A

Samuel Torres

AMOEL TORRES ARTEAGA

GENEMIE DENERAL

PARY II

## TIEMS AND CONDITIONS

### y Shipper

The term "Shipper" meens the entity or cortices signing this Connect and affillows and subsidiaries of such waity or entities named an the algusture page horsel. The person signing this Contract on behalf of the Shipper werents and represents that het authority to used into this Connect on behalf of the Shipper क्रम हा विभिन्न क्रिक्ट के क्रिक के क्रिक्ट के क्रिक्ट के क्रिक्ट के क्रिक्ट के क्रिक्ट के क्रिक के क्रिक्ट के क्रिक के क्रिक्ट के क्रिक्ट के क्रिक्ट के क्रिक्ट के क्रिक के के क्रिक के क्रिक के क्रिक के क्रिक के क्रिक के क्रिक के क्रिक

## 2. Governing Torifi(o)

The term "Bovorning wriff(s)" means wriffs (including rains, rules, regulations, charges, surcharges and urbitrarios/additions therein) published by MAERSK SEAL AND or by may conference or agreement to which MARRSK SEAL AND belongs, gaverning the carriage of cargo in the trades covered by this Contract es as forth in Part I of this Contract. All cargoes moving under this Contract, imless otherwise provided patent, shall ge ampleed to use Engernule inquia).

## 3. Control Term

Commencement and expulsation of this contract is as per Pert ! For the purpose of descripting whether or and a cargo movement occase during the term of the Counter, the partners date thall be the receipt of cargo date entered by MAERSK SEALAND on the Bill of Leating.

## d. Cargo and Same

This Consect covers shipment by the Salpper carried by MAERSK SEALAND of the canonicalities identified in Part I of this Contract in the trade(n) as also described in Part I of this Contract.

In order for rugo to qualify for rates and terms are forth in this Contract, including, without largination. being counted towards the Minimum Quantity Contentiment set forth in Part I of this Compact (use also Article 5 hereta), the Shipper must especie as shipper/exporter or consignce on the applicable Bill of Lading: provided, however, that in insurances where Enippers expenses as "Novity Perty" on the Bill of Lading. and MAERSK SEALAND, in is sole discretion, determines that there is sufficient evidence, or there are come indicia, permissing it to conclude that the corpors are owned by, consigned to said moving for the वीं क्या स्टार्ट की दीने किया, करते हराहुत की स्थान वृद्धी है। कार्य के क्या कार्य क्या कार्य किया किया किया कि provided furner that the provisions of this equations shall in so way limit or qualify the rights and obligations sat forth in Article 13 berent.

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## 5. Minimum Queetty Committeens

The Shipper agrees to lender for thipment on vessels of MARREK SEALAND during the term of this Contract the Minimum Quantity Commitment (hereignster "MQC") of cargo specified in Part I of this Coorect.

CFS cargo will count towards the MQC: however, cargo will be reted at the cariff rate published at the time of shipment. 55 cubic mesters shall equal | 40' commines (FEU) for eargo moving un a CFS basis.

### 6. Coettett Raisi

The reses applicable to all cargo certical under this Commerce shall be the commendity reses set forth la Port V of this Consuler. In edicidas, success as otherwise provided for in Part I of this Comment, said rates shall be subject to all other roles, charges, seedus per, arbitopries/cedditionals in MAERSK SEALAND's governleg mili(s) as and thing of Eupermit

## 7. Verticotion of Contract Carryings

-Each original-Bill of Lading governme, built ideal shipments under this Europea, and all copies thereof shall her the positionies of the MAFROX SENLAND S.C. No. as filed with the FMC.

The Shipper and MAERSK SEALAND was the Bills of leding which do not bear the necession specified herein thall not be counted would file MOC, waters the thisper produces evidence closely indicating an क्षाचा of amission and proof sufficien so justify inclusion sudar the Contract

## S. Force Majeare

la the event of Force Majoure circumpunces, the Shipper or MAPRIK SPALAND shell notify the office party in writing of the evisance of such circumspaces and of the effect of same of its ability to perform it chlissions under this Contract.

Filed: 03/01/2007

Upon receipt by one party of modes of force Majeure conditions from the other party, the parties shall be excused from their obligations leader this Contract to the extent of end for the describe of the disability. For purposes bereat the earn "Force Majeure" shall were end include, which reservation or restriction.

Lock-outs or exceptional expussions wising them the threat thereof, Acts of God, State of the Public Ensmy, Inchuling but not limited to War. Hordilder, Ripes. Civil Disorder and Insurrection, Embargo, Governmental Econolina de ottos shallor disrupcione es interference e vità Trade; Marine Disesser, Fire and

In ecidalica to these courses of force angleme the lack of availability of the market resource or giant aquid at permiten sea

Upon correction of Force Majoure circumstances, the Courses obligadors shall be relatived and the MQC. may be edjusted exceedbach.

The wind and condulars of the carriers will of leding covering individual shipments thall apply to है। कि निकार साथ मा वीनावी कर बच्च व्यवकातकृति कि कर विदेश कि का का कि का व्यवकात का कि है है। कि का का का कि shall not be averted by the bill of leding provided, however, that in the event any provision in Carriers All of leding which limin or greens Carriers lishing for desuges to persons or property (including cargo). dolays, musdelivery, or ear other previous of the bill of leding mendered by applicable law is or are in conflict with the consect the bill of being shall preveil.

### 10. Liabilly

Exchange of liability under MASESK SPALAND's Bills of Lading covering individual shipments, the Shipper and MAERSK SEALAND agree that all Imbility ander this Compact shall be limited to the liability The lited under the agreed service commissions and liquidates damages in Essential Terms.

### 11. Assignment

The Shipper may act usuign this Centrals, including say or all of he rights or liabilities homender, or otherwise permit my other person or entry, three dy or indirectly to willies services, texts, or other terms 

Da-MORGAN 4 N

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11. Written Notice

JUL-18-02 20:01

Writer boas ibul he deered to have been duly entered on the Shipper if delivered in parton or be regionared usual, experience or by Sectionia (Suc) or intered to the Shipper's address on the eigenture page of this Compact or if such this term changed subsequent to the execution of this Compact, to the last business edges to have to Makersk seal. AND. Writer porter than to deemed to have been duly served on Makersk seal. AND if delivered in purson of by registered mall, courses or by facilities (for) or miss to Makersk seal. AND is office on the eigenfure page of this Covered.

13. Governing Emercial Toros Publication

The casential terms of the Contract which we required to be published by Section 60 of the Shipping Act of 1964, as amended, we set forth in the Example Terms Publication mentioned in Few 1.

### 14. Contract Remods

MAERSK SEALAND'S Bills of Lading/modifice Date and EDP reports the Shipper's statement of cure shipped under this Courses, where communications issued by Maersk Sealand regarding such statements, and Force Majoure correspondence and notices, theil constitute the results supporting performance under this Contract, and shall be maintained by Maersk Sealand's designated agent.

#### 15. Tormination

In the even this Course is manhaned by munual agreement of the parties prior to the end of the Consuct munt, the parties agree that all ements providually carried under this Consuct whell be re-reced according to the otherwise applicable main providings of MARESK SPALAND in effect at the time of shipment.

MAERSK SEALAND may, at any time after the Salpper has not the MQC as set forth in Part I of this Contract committee the Shipper.

### IL Direct

in case of a dispute trialing tender as relating to this Commer, the Shipper and MAERSK SEALAND such egres to submit the manes under dispute to sabinerious in the Chy of New York or to such other location as the perties may note. Either perty hereto may call his orbitation by giving notice thereof in accomplance who article 14 of this Constant Each party shall expense an exhimator. In the event eliter perty fails to appoint an enhitemen within terray (20) days the other party, without further natica, may appoint a second

whitnester with the same force and effect as if said record arbitrator had been appointed by the other party. The two explorement so chosen shell slear a third arbitrator. The three expressions are to be commercial men रहाराजाताच्या जी व कीहर्ज व्यक्तिस्त्र क्यांक्रिय कीवार (30) ध्वप्रद, क्षेत्र क्षेत्रिय क्षेत्रियक्य कीवी के स्कृत्वानस्त्र के क्षेत्र Society of Markins Arbitrations.

The decision of a regionity of the gridupum shall be binding on the parties. The arbitration shall be reld ध्यर्थन आर्थ प्रावक्ष्यक का केंद्र प्रतास अर्थ कृत्वस्थान्य का किंद्र United States Arbitration Act कर्य के अर्थन्तिकाट कांसे the rules of the Seclety of Mariume

Arbitrators. The award made in pursuance to this article may include anomay's fees and expenses and Indigeneers may be entered upon any second becameter in a court of company infieliction.

## 17. Applicable Law

This Courses shell be subject to the Cazza Shipping Reform Act of 1993 and shell otherwise be construed and governed by the laws of the Seriof New York

### 12 Confidentiality

Each pury agrees to keep the identity of the other party confidential from wird parties, except as it was be disclosed to the Federal Marines Commission (FMC) is a confidential control filing, or with the consent of the other party. In eddicion, terms and conditions of this compact that relate to third parties such as, but and limited to Secrime, describe, describe, describe, or ... may be shared on an "as needed" basis for corrier to क्रांट्स के वेसहरू.

Disclosure of confidential information by parame formally applayed by MAERSK SEALAND and Shipper respectively, effer their employment with MARREK SEALAND and Shipper, thell not constitute a Erech of MAEREK SEALAND's and Shipper's confidentiality obligations above.

Case 2:07-cv-01750-DAB 2 20:03 De-MORGAN 4 | 'AN JUL-18-02 20:03

Document 6-2

Filed 03/01/2007

Page 11 of 35

19. Ratire Courses

This counted counteres the full endersonating of the period and complete and exclusive statement of the terms of the Courtest. No modifications of this Compact of walver of may of its terms or conditions shall be of my futed at effect solds in writing and nigured by the parties claimed to be bound thereby.

## Maersk Sealand

A.P. MOLLER - MAERSK SEALAND Sorvice Contract Antonément

A.P. MOLLER - MAERSK SEALATION END AGROWEST, S.A. the perties to Service Contract 6591, hereby agree to the following amountment(s):

Agricodment 2 1

RATES OR RATES SCHEDULE(S) TERM 6:

Rates to the United States are inclusive of BAF.

The foregoing amended terms of Service Contract 6591 shall be effective on \_\_(January 29th, 2001) or the date they are filed with the Federal Maritime Commission, whichever is later. All other terms and conditions of Service Contract 6591 shall remain unchanged

Shings Information

Account: AGROWEST S.A.

Print Name SAHUEL TORRES ARTEAGA

JANUARY 29TH, 2001

Carrier Information

Macrak Ipc as Agence for AP. MOLLER - MAERSK SEALAND

Carrier Signanne: Print Name:

Desc

THE SAMUEL TORRES ARTEACA GEHENTE GENERAL

## 

A.P. MOLLER - MAERSK SEALAND Service Contract Amendment

A.P. MOLLER - MAERSK SEALAND and AGROWEST, S.A. the parties to Service Contract 6591, hereby agree to the following amendment(s):

Amendment # 1\_\_\_\_\_:

TERM 6: RATES OR RATES SCHEDULE(S)

Rates to the United States are inclusive of BAF.

The foregoing amended terms of Service Contract 6591 shall be effective on \_\_(January 29th, 2001)\_\_ or the date they are filed with the Federal Maritime Commission, whichever is later. All other terms and conditions of Service Contract 6591 shall remain unchanged.

Shipper Information

Account : AGROWEST S.A.

Print Name SAMUEL TORRES ARTEAGA

Date: \_\_\_\_JANUARY\_29TH, 2001

Carrier Information

Moorak Inc. as Agents for A.P. MOLLER-MALRSK SEALAND

Carrier Signature:

Print Name:

Find F.B. BOGLE

TORRES ARTHAGA

ING" SAMUEL

Date

SERT BY: CLARK, ATCHESON & REIBERT;

PETER D. CHARK"

DHAN W. STEELE

CUY W. HEBRICH

ALSO ADMITTED IN

'now masey 'connecticut

FRANK A. ATCLIESON

(CICIAND ) RUISERT

212 297 031A;

:MAEE:8 10-61-ful.

Page 1/3

## CLARK, ATCHESON & REISERT

535 FIFTH AVENUE NEW YORK, NEW YORK 10017

> TELEPHONE (212) 297-0217 FACSIMILE (212) 297-0316 INTERNET WWW.HEVIAW.com

NEW JERSEY OFFICE 7 OLD YORK ROAD RANDOLPH, NI 07869 TELEPHONE (732) 536-9509

CONNECTICUT OFFICE 611 RIVERSIDE AVENUE WESTFORT, CT 06880 (201) 226-7760

H-MAIL, atcheson@navlaw.com

## TELEFACSIMILE TRANSMISSION

July 13, 2001

TO: Maersk Sealand, NJ

Attn: Andrew A. Tsukamoto, Esq.

(973) 514-5288

... uncrear writeful & is the Trafferentalisates model

CC: Mr. Manuel Haito

011-507-263-6230

FROM: Peter D. Clark

3 Pages

Re:

Agrowest / A. P. Moller
Service Contract Dispute
Contract dated: 12/15/00

Claimed amount: \$1,475,527.50

Your Ref: unknown

Our Ref: 146-457-01/PDC/RJR

Dear Andy:

Further to our facsimile of today's date regarding the cargo claim settlement meeting schoduled for 8/1/01, Mr. Haito is also requesting a brief meeting with you at the conclusion of the settlement meeting in order to discuss the Service Contract (6591) dispute.

The Service Contract dispute in the amount of \$1,478,527.50 (claim statement attached) is primarily based upon Maersk's failure to supply reefer containers per the Service Contract. It is entirely separate from the cargo claim dispute. The Service Contract dispute is subject to New York arbitration in accordance with the Rules of the Society of Maritime Arbitrators and is probably not covered under your P&I.

Again, we look forward to sceing you on 8/1/01.

Sincerely.

ÁTCHÉSON & REISERT

212 297 0318;

Jul-13-01 3:33PM;

Page 2/3

CLARK, ATCHESON & REISERT

July 13, 2001

Puge 2.

Sincerely,

CLARK, ATCHESON & REISERT

Peter Di Clark

Sep 12 2002 13:14 P.03

Fax:9735145784

MUERSK SEALAND

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IMPLEMENTATION NEXT SEASON PROCRAM NOT ESTIMATED.		
, .		
	TOTAL USS	51 1,478,527,50

## J.D. STARK & ASSOCIATES INC. 46A SIDNEY PLACE BROOKLYN, N.Y. 11201

TEL: 718-625-3479 FAX: 718-858-0092 E-MAIL: davidstark@msn.com

J. DAVID STARK PRESIDENT

IMPORT/EXPORT

August 27, 2001

Ing. Manuel Haito Sahurie

By Fax 511-444-4245

Agrowest, S.A.

Calle Comandante Jose Roman No. 141

Urb. La Aurora, Miraflores, Lima

PERU

By Fax 507-263-6230
Dos Valles, S.A.
Calle 50, Torre Banco Dresoner, Piso #9
Panama
PANAMA

## Re: CARGO CLAIMS & BREACH OF CONTRACT CLAIM AGAINST MAERSK SEALAND

Dear Mr. Haito:

We refer to our meeting of August 15, 2001, and formally respond to your demands, which consist of a collection of 43 cargo loss/damage claims and a breach of contract claim arising out of a Service Contract. We have considered every aspect of your allegations and re-examined the facts and our files in light of your presentation.

We deny responsibility for the alleged wrong you assert we committed. However, to the limited extent that we believe we are independently responsible for cargo damage claims, we have either honored them or made reasonable offers. We hereby rescind all offers of settlement on the cargo claims, which you have not accepted; we decline any and all other claims.

This declination is made without prejudice and is not to be considered a waiver of any rights, defenses or limitations available at law or under applicable contracts.

Sincerely,

MAERSK INC.

Andy Tsükamoto Director & Counsel Claims Department

/aat

copy:

Messrs. Clark Atcheson & Reisert (Fax 212-297-0316) Messrs. Purrington & McConnell (Fax 212-344-4425)

MAERSK SEALAND

Giralda Farms Madison Avenue Madison, NJ 07940-0880 Tel. 973-514-5000





To:		Manuel Halto Sahuri owest, S.A.	e	From	Andy Tsukamoto Tel. 973-514-5396 Fax 973-514-1362	
Faxs	(51) (51)	1 447 7122 1 444 4245		Dates	September 20, 2002	
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Re:	NO.	TICE OF ARBITRAT	ION	GG:	**************************************	······································
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A. R. MOLLER INC



September 20, 2002

By Telefax: 511 447 7122
And email: west@iunin.itete.com.ps
Agrowest, S.A.
Calle Irma Gamero de Planas No. 104
Urb. Las Magnolias
Santiago de Surco (Lima 33)
PERU

By Telefax: 511 444 4245
And email: west@terra.com.ne
Agrowest, S.A.
Calle Comandante Jose Roman No. 141
Urb. La Aurora-Miraflores (Lima 18)
PERU

Attn: Mr. Manuel Haito Sahurie, Presidente

Mr. Samuel Torres Arteaga, Gerente General

RE: NOTICE OF ARBITRATION-

Disputes Arising Between Maersk Sealand and Agrowest Under Service Contract No. 6591, Executed by Agrowest on December 15, 2000

## Dear Sirs:

On behalf of A.P. Moller-Maersk Sealand (hereinafter "Maersk Sealand"), and pursuant to the express terms of Clauses 12 and 16, Part II of the governing Service Contract no. 6591, executed by your Mr. Samuel Torres Artaega, Gerente General of Agrowest, S.A., on December 15, 2000 (the "Contract"), we hereby commence arbitration at New York of all disputes which have arisen under or which relate to the Contract, including:

- 1. All claims which you have recently filed in violation of the Contract arbitration clause, in the Second Maritime Court of Panama by way of a Complaint submitted by attorneys Carreira-Pitti, P.C. Abagados, dated Panama, June 28, 2002, seeking the amount of U.S. \$4,971,038.30 plus costs, interest and expenses;
- 2. Maersk Sealand's counterclaim for Agrowest's breach of the Contract including, but not limited to:
  - a. Agrowest's commencement of legal proceedings in Panama in violation of Clause 16, Part II of the Contract requiring arbitration of all disputes at New York, resulting in damages to Maersk Sealand in the form of attorneys' fees, costs, court, and other expenses incurred to date and which Maersk Sealand continues to incur in responding to the Panamanian action, and in seeking to have the Panamanian action stayed pursuant to the agreement to arbitrate;

### MAERSK INC.

## MAERSK SEALAND

September 20, 2002 Page 2

- b. All costs, attorneys' fees, and expenses, incurred by Maersk Sealand to date, and going forward, in connection with the defense of Agrowest's meritless claims under the Contract;
- c. Maersk Sealand reserves its right to amend its counterclaim in the arbitration to add further and different claims both as to type and quantum.

Maersk Sealand appoints as its arbitrator:

James E. Mercante Rubin & Fiorella, LLP 90 Park Avenue, 19<sup>th</sup> Floor New York, New York 10016 Phone: (212) 953-2381 Telefax: (212) 953-2462

Please note that the Contract requires Agrowest, S.A. to appoint a second arbitrator within twenty (20) days of receipt of this Notice, failing which Maersk Sealand shall appoint a second arbitrator with the same force and effect as if the said second arbitrator had been appointed by Agrowest, S.A.

Sincerely,

MAERSK SEALAND

Aogu Andrew Tsukamoto Director & Counsel

Claims Department

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AGROWEST, S.A.					
FAX					
Calle Cmdte José Román 141-A Urbanización La Aurora, Telf. (511) 445-6792 Miraflores Lima – Perú, e-mail agrowest@millicom.com.pe Fax (511) 444-4245					
PARA / TO	DE / FROM				
Nombre De la Empresa / Company Name: Maersk Sealand	Nombre de la persona / Person name: Manuel Haito — Samuel Torres				
A la atención de / Attention: Aogu Andrea: Teultometro	Fecha / Date: October 09, 2002				
Nº de fax / Fax Nº; (973) 514-1362	N° de Teléfono / Phone number : 				
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Mánuel Halibo.	Samuel Torres				

Si tuvo algún problema al recibir esta transmisión, por favor llámenos a este número / If you had any problem receiving this transmission, please call back, as soon as possible to this number.

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DOS VALLES PANAMA

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Agrowest S.A.

Calle Cmdos José Román 141-A Urbanización La Aurora, Miraflores, Limar Peru Telefono (511) 445-6792. Fan (511) 444-4245. e mail agrovest@millicomicomipe

## October 9th 2002

By Telefax: 001 (973) \$14-1362, cmail: namcimtop@macrak.com and courier: Maerak Sealand Giralda Farms, Madison Avenue P.O.Box 880 Madison, NJ 07940-0880 U.S.A.

Attn.: Mr. Aogu Andrew Tsukemoto
Director & Counsel
Claims Department

## RE: NOTICE OF ARBITRATION RECEIVED SEPT. 20, 2002 BY FAX.

Dear Sirs:

We acknowledge receiving your message dated September 20, 2002,

We hereby reject the Notice of Arbitration based on the following considerations:

- 1. There is no valid agreement as required by The New York Convention and the Laws of Peru, a fundamental requirement in the validity of arbitration clauses.
- Your Notice of Arbitration has been sent at the time where you have denied all allegations in the Complaint filed in Panama before the Second Maritime Court, some of which were amended later.
- 3.- You have expressly denied in the pleadings filed before the Second Maritime Court of Panama that the Service Contract signed by Samuel Torres A. in Peru is a valid contract.
- 4.- Your Notice of Arbitration challenges the legal authority, under Panamanian Law, of the Second Maritime Court of Panama to decide the motion your company filed seeking to decline the jurisdiction of said court to arbitration, which we oppose since there is no valid agreement as required by law.
- 5.- Finally, the Notice of Arbitration indicates your intention to seek via counterclaim alleged damages involved in the current litigation in Panama. We not only reject your allegations but point out that in Panama you have not filed a counterclaim therefore even in the event that the Second Maritime Court declines its jurisdiction to arbitration, no counterclaim has been properly filed and will not be considered part of the process to be submitted to arbitration.



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DOS VALLES PANAMA

#6403 P.003/003

Agrowest S.A.

Calle Cridity José Román 141-A Urbanización La Aurora, Miraflores, Lina-Peru Telefono (511) 445-6792, Fax (511) 444-4245. e mail agrowes@millicom.com:pe

In order to protect our interest not waiving any rights whatsoever, we hereby appoint as arbitrator:

J. DAVID STARK.
J.D. STARK & ASSOCIATES INC.
46A Sidney Place
Brooklyn, New York 11201
New York
Phone (716) 625-3479
Fex (718(858-0092)

We expressly maintain all of our rights as noted above to seek all legal remedies available.

Sincerely,

AGRODALIST S.A

Manuel F. Haito

President

AGROYVEST B.A.

Samuel E. Torres A

General Manager

cc. Carreira Pitti P.C. Attorneys



A. A. M. C. C. C. B. A. D.

October 15, 2002

By Telefax: 511 447 1222

And email: west@junin.itete.com.pe

Agrowest, SiA.

Calle Irma Gamero de Planas No. 104

Santiago de Surco (Lima 33)

PERU

By Telefax: 511 444 4245

And email: west@junin.itete.com.pe

Agirowest, S.A.

Calle Comandante Jose Roman No. 141

Urb. La Aurora-Miraflores (Lima 18)

PERU

Attn: Mr. Manuel Haito Sahurle, Presidente

Mr. Samuel Torres Arteaga, Gerente General

RE:

New York Arbitration of Disputes Arising Between Maersk Sealand and Agrowest Under Service Contract No. 6591, Executed by Agrowest on

December 15, 2000

Dear Sirs:

We refer to your telefax of October 9 in which you seek to "reject" our Notice of Arbitration of September 20. We note that you have nonetheless appointed Mr. J. David Stark as your arbitrator. We respond as follows:

Agrowest's "Rejection" of MSL's Notice of Arbitration A. Constitutes an Ongoing Breach of the Service Contract

We categorically reject each of the five "considerations" listed in your telefax. Your response, apparently prepared on your behalf by Carrena-Pitti, P.C. (whom you copy on your telefax), is entirely without factual or legal basis and constitutes an ongoing breach of your obligation to arbitrate. Specifically:

- Under The New York Convention, Clause 16 of the Service Contract is an entirely valid 1. written agreement to arbitrate:
  - The Service Contract was signed by your Mr. Torres for and on behalf of Agrowest, S.A. on December 15, 2000.

### MAERBK INC.

October 15, 2002 Page 2

Agrowest is basing its claims in Panama on the very same Service Contract, and, in its pleadings before the Court, Agrowest has adopted the contract as valid and binding on the parties.

In addition, the parties performed the Service Contract, and such performance constitutes further ratification of the agreement to arbitrate contained in Clause 16.

Under Clause 17, New York law governs; however, please note that Peru, like Panama and the United States, is a signatory to The New York Convention. The New York arbitration clause is therefore enforceable by the Courts of Panama, New York and/or Peru, as the governmental instruments of the signatories to the Convention.

2-4. As to items 2-4, you have improperly misconstrued our pleadings before the Panama court:

Contrary to your allegations, we do not challenge the legal authority of the Second Maritime Court of Panama. The Court has jurisdiction to decide the motion to stay the matter in favor of New York arbitration as agreed between the parties. We are, in fact, confident that the Panamanian Court will see through Agrowest's manipulative efforts to circumvent the agreement to arbitrate and will order Agrowest to proceed forthwith to arbitrate in New York. It is for that reason that we have instructed our Panamanian counsel to file the instant motions with the Second Maritime Judge in Panama.

You are wrong in stating that we have denied in pleadings filed before the Panamanian Court that the Service Contract, as signed by Mr. Torres on December 15, 2000 in Peru, and performed by the parties, is a valid contract. To the contrary, the Service Contract, including the arbitration provision at Clause 16, is entirely valid and controls this dispute.

We ask you and counsel to kindly refrain from further transparent efforts to improve your weak position in this matter by falsely mischaracterizing our positions before the Court.

As to your comment 5, there is no requirement under the New York Convention, or any law, to submit our counterclaim to the Panamanian Court. Indeed, New York law, which is applicable pursuant to the agreement of the parties under Clause 17, would deem submission of the counterclaim to a Court as a possible waiver of the right to arbitrate. We are fully within our legal rights to include our counterclaim for your unlawful breach of the Service Contract in our demand for arbitration.

The excuses that you have raised as the basis for your purported rejection of our Notice of Arbitration are further evidence of your bad faith refusal to comply with the agreement to arbitrate. We shall, through Panamanian counsel, vigorously oppose your ongoing attempts to distort the evidence in the proceedings in Panama and thereby circumvent the arbitration agreement.



October 15, 2002 Page 3

## B. Nullity of Appointment of Mr. Stark

## 1. Impermissible "Conditional" Appointment

Your purported "conditional" appointment of J. David Stark is further evidence of your bad faith attempts to circumvent the arbitral process. As your counsel should know, *conditional* appointments are not permitted. As a matter of law, your appointment of Mr. Stark is defective.

## 2. Mr. Stark's Conflict of Interest and Bias

On August 15, 2001, you, and Mr. Stark as your representative, together with three New York attorneys on your behalf (attorneys Clark, Reisert and McConnell) met with us in our offices to present the subject claims. Because Mr. Stark personally participated in the meetings as your advocate and representative, he is biased and predisposed in your favor and cannot be impartial. Accordingly, your appointment of Mr. Stark has no legal effect under applicable governing law. We call upon you immediately to withdraw your nomination of Mr. Stark and to appoint a substitute nominee who is neutral in the matter and suitably qualified to serve.

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We view Agrowest's ongoing efforts to frustrate the parties' agreement to resolve this matter by arbitration in New York to be in bad faith. We have thus applied to the Court in Panama to award all attorneys' fees, costs and expenses which we have incurred and will incur in responding to your efforts to circumvent the agreement to arbitrate.

This communication is entirely without prejudice to any and all rights and remedies of A.P. Moller/Maersk Sealand and/or their agents under the Contract and at law.

Sincerely,

Maersk Inc.

Andy Tsukamoto Director & Counsel Claims Department